

# INCREASE YOUR PROFITS THROUGH THE USE OF

## VALUE ENGINEERING

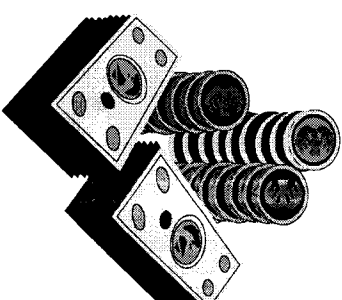
LOOK FOR THE COST REDUCTION OPPORTUNITIES  
WHICH MAY EXIST IN YOUR CONTRACT.

*Here's what to do*

Contractors Guide: WEB Page:

<http://www.osc.army.mil/rm/rmp/ve/industry%20info.htm>

*....and how to do it.*



LOOK FOR UNNECESSARY OR OVERSPECIFIED REQUIREMENTS

SUCH AS:

- SOLE SOURCE PARTS
- INSPECTION/TESTING
- PACKAGING
- SPECIFICATION/STANDARDS
- PRODUCTION PROCESSES
- HIGH COST MATERIALS

Training:

<http://www.osc.army.mil/rm/rmp/training.htm>



Call our Value Engineering staff

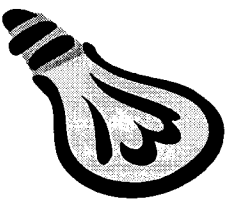
309/782-3470 or 793-6260 or e-mail  
us at [Zelnioig@osc.army.mil](mailto:Zelnioig@osc.army.mil)

WEB Page:

<http://www.osc.army.mil/rm/rmp/ve/index.htm>

**If your Value Engineering Change  
Proposal is adopted you may share:**

- up to 75% of the net savings on the current contract
- up to 75% on future purchases of the item/service for a 3-5 year period
- 20-100% of the annual collateral saving realized out side of the contract



For details refer to the Value Engineering Incentive Clause  
Federal Acquisition Regulation (FAR) 52.248.1

WEB Page: <http://far-site.hill.af.mil/VFFARA.HTM>

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